## RETAIL SKIN CARE END BENEFITS



	<b>W</b> HYDRATE DRY SKIN	VISIBLY LIFT & FIRM SKIN	Ö CALM & SOOTHE SKIN	VISIBLY BRIGHTEN SKIN	BALANCE OILY SKIN	RELIEVE ACNE
STEP	PRODUCT		DAILY CARE			
AWAKEN	Tulasāra™ Radiant Facial Brush and Oleation Oil	Tulasāra™ Radiant Facial Brush and Oleation Oil	Tulasāra™ Radiant Facial Brush and Oleation Oil	Tulasāra™ Radiant Facial Brush and Oleation Oil	Tulasāra™ Radiant Facial Brush and Oleation Oil	
CLEANSE	Botanical Kinetics™ Purifying Creme Cleanser	Botanical Kinetics™ Purifying Creme Cleanser		Botanical Kinetics™ Purifying Creme Cleanser	Botanical Kinetics™ Purifying Gel Cleanser	
		<b>Botanical Kinetics</b> ™ Purifying Gel Cleanser	Botanical Kinetics™ All-Sensitive™ Cleanser	Botanical Kinetics™ Purifying Gel Cleanser	Botanical Kinetics™ Exfoliating Creme Cleanser	Outer Peace™ Foaming Cleanser
	Botanical Kinetics™ Exfoliating Creme Cleanser	Botanical Kinetics™ Exfoliating Creme Cleanser		Botanical Kinetics™ Exfoliating Creme Cleanser		
TONE	Botanical Kinetics™	Botanical Kinetics <sup>™</sup> Skin Toning Agent		<b>Botanical Kinetics™</b> Skin Toning Agent	Botanical Kinetics™ Toning Mist	
	Skin Toning Agent	Botanical Kinetics™ Toning Mist		Botanical Kinetics™ Toning Mist		
EXFOLIATE	<b>Botanical Kinetics</b> ™ Exfoliant	Botanical Kinetics™ Exfoliant		Botanical Kinetics™ Exfoliant	Botanical Kinetics™ Exfoliant	Outer Peace™ Acne Relief Pads
TREATMENT LOTION	Botanical Kinetics™ Hydrating Treatment Lotion	Botanical Kinetics™ Hydrating Treatment Lotion	Botanical Kinetics™ Hydrating Treatment Lotion	Botanical Kinetics™ Hydrating Treatment Lotion	Botanical Kinetics™ Hydrating Treatment Lotion	Botanical Kinetics™ Hydrating Treatment Lotion
CONCENTRATED	Botanical Kinetics™ Intense Hydrator Serum	Botanical Kinetics™ Intense Hydrator Serum	Botanical Kinetics™ Intense Hydrator Serum	Botanical Kinetics™ Instant Luminizer Serum	Botanical Kinetics™ Pore Refiner Serum	Botanical Kinetics™ Pore Refiner Serum Tulasāra™
TREATMENT	<b>Tulasāra</b> ™ Firm Concentrate	<b>Tulasāra</b> ™ Firm Concentrate	<b>Tulasāra</b> ™ Calm Concentrate	Tulasāra™ Bright Concentrate	Tulasāra™ Bright Concentrate	Calm Concentrate  Tulasāra™ Bright Concentrate
EYE CARE	Botanical Kinetics™ Energizing Eye Creme	Botanical Kinetics™ Energizing Eye Creme	Botanical Kinetics™ Energizing Eye Creme	<b>Botanical Kinetics™</b> Energizing Eye Creme	<b>Botanical Kinetics™</b> Energizing Eye Creme	Botanical Kinetics™ Energizing Eye Creme
EYE CARE P.M.	Tulasāra™ Brightening Sleeping Eye Masque	<b>Tulasāra</b> ™ Brightening Sleeping Eye Masque	<b>Tulasāra</b> ™ Brightening Sleeping Eye Masque	<b>Tulasāra</b> ™ Brightening Sleeping Eye Masque	Tulasāra™ Brightening Sleeping Eye Masque	
MOISTURIZE	Botanical Kinetics™ Hydrating Lotion  Botanical Kinetics™ Hydrating Water Gel Creme	<b>Tulasāra</b> ™ Renewing Radiance Creme	Botanical Kinetics™ All-Sensitive™ Lotion	Tulasāra™ Renewing Radiance Creme	Botanical Kinetics™ Oil Control Lotion	Botanical Kinetics™ Oil Control Lotion
	Botanical Kinetics™ Intense Hydrating Soft Creme  Botanical Kinetics™ Intense Hydrating Rich Creme		Botanical Kinetics™ Hydrating Water Gel Creme		Botanical Kinetics™ Hydrating Water Gel Creme	Botanical Kinetics™ Hydrating Water Gel Creme
MOISTURIZE P.M.	Tulasāra™ Firming Sleeping Masque	Tulasāra™ Firming Sleeping Masque	Tulasāra™ Firming Sleeping Masque	Tulasāra™ Firming Sleeping Masque	Tulasāra™ Firming Sleeping Masque	
SPF PROTECTION	Daily Light Guard™ Defense Fluid Broad Spectrum SPF 30	Daily Light Guard <sup>™</sup> Defense Fluid Broad Spectrum SPF 30	Daily Light Guard™ Defense Fluid Broad Spectrum SPF 30	Daily Light Guard™ Defense Fluid Broad Spectrum SPF 30	Daily Light Guard™ Defense Fluid Broad Spectrum SPF 30	Daily Light Guard™ Defense Fluid Broad Spectrum SPF 30
	Rotanical Vinetice™	Botanical Kinetics™	SPECIALIZED CARE	Rotanical Vinotice™	Rotanical Kinotice™	
EXFOLIATE	<b>Botanical Kinetics</b> ™ Radiant Skin Refiner	Radiant Skin Refiner		<b>Botanical Kinetics™</b> Radiant Skin Refiner	<b>Botanical Kinetics™</b> Radiant Skin Refiner	
MASQUE	Botanical Kinetics™ Intense Hydrating Masque	Based on secondary concern	Botanical Kinetics™ Intense Hydrating Masque	Based on secondary concern	<b>Botanical Kinetics™</b> Deep Cleansing Clay Masque	Botanical Kinetics™ Deep Cleansing Clay Masque
MEN'S CARE	Incorporate into daily skin care regimen as needed.		Aveda Men Pure-Formance™ Shave Cream	Aveda Men Pure-Formance™ Dual Action Aftershave		

## RETAIL SKIN CARE CATEGORIES



CATEGORY	PRODUCT	BENEFIT
DRY BRUSHING	<b>Tulasāra</b> ™ Radiant Facial Dry Brush	Daily-use facial dry brush that gently exfoliates to help reveal smooth, soft, radiant skin and prepares it to receive the benefits of self-massage with Tulasāra™ Radiant Oleation Oil
AND OLEATION OIL	Tulasāra™ Radiant Oleation Oil	97% naturally derived* blend of six plant oils that when massaged into the skin after facial dry brushing, helps promote microcirculation, nourish and restore skin radiance
	Pure Comfort™ Eye Makeup Remover	Lightweight, oil-free cleanser that gently dissolves washable makeup
	Botanical Kinetics™ All-Sensitive™ Cleanser	Gentle, 98% naturally derived, aroma-neutral cleanser for sensitive skin that removes makeup, impurities and environmental pollutants
CLEANSERS	Botanical Kinetics™ Purifying Creme Cleanser	Rich, creme cleanser for normal-to-dry skin that gently removes makeup, surface dirt and impurities, leaving skin feeling smooth and supple
CLEANSERS	<b>Botanical Kinetics</b> ™ Purifying Gel Cleanser	Gel cleanser for normal-to-oily skin that gently removes makeup, surface dirt and impurities
	Botanical Kinetics™ Exfoliating Creme Cleanser	Cleanser that exfoliates, helps remove impurities and increase surface cell turnover, revealing more radiant and nourished skin
	Outer Peace™ Foaming Cleanser	Gentle cleanser that deeply cleanses pores, dissolving oil, makeup and other impurities
TONEDS	<b>Botanical Kinetics</b> ™ Skin Toning Agent	Moisture-rich mist that refreshes and balances normal-to-dry or combination skin
TONERS	Botanical Kinetics™ Toning Mist	Cooling, refreshing mist for normal-to-oily skin that helps refresh and balance skin and dissolve surface oil
	<b>Botanical Kinetics</b> ™ Exfoliant	Non-abrasive exfoliant for all skin types that removes dull surface cells, helping reveal a smoother, clearer, more refined complexion and prepare the skin to receive treatment and moisture benefits
EXFOLIANTS	Outer Peace™ Acne Relief Pads	Pre-moistened pads that cleanse, exfoliate and unclog pores to help eliminate blackheads and prevent future breakouts
	<b>Botanical Kinetics</b> ™ Radiant Skin Refiner	Exfoliating facial scrub formulated with natural bamboo extract and finely powdered tourmaline that removes dull, dead skin cells, revealing smoother, more radiant skin
TREATMENT LOTIONS	Botanical Kinetics™ Hydrating Treatment Lotion	99% naturally derived* treatment lotion that helps provide instant hydration and maintain the skin's moisture balance
	Botanical Kinetics™ Intense Hydrator Serum	Treatment serum that instantly restores skin's optimal moisture levels; minimizes the appearance of fine, dry lines; and strengthens the skin's protective lipid barrier over time
	Botanical Kinetics™ Instant Luminizer Serum	Treatment serum that instantly dissolves surface cells to unveil smooth, bright skin with even-looking tone
CONCENTRATED	Botanical Kinetics™ Pore Refiner Serum	Treatment serum that gently resurfaces the skin's texture for smooth, poreless-looking skin
TREATMENTS	Tulasāra™ Calm Concentrate	97% naturally derived* treatment serum that instantly soothes skin and makes it more resilient over time
	<b>Tulasāra</b> ™ Bright Concentrate	98% naturally derived* treatment serum that instantly helps restore skin radiance and visibly reduce the appearance of dark spots, discoloration and uneven skin tone over time
	Tulasāra™ Firm Concentrate	97% naturally derived* treatment serum that firms the look of skin to help restore its radiant, youthful appearance

CATEGORY		PRODUCT	BENEFIT
EVE CARE	T	<b>Botanical Kinetics</b> ™ Energizing Eye Creme	96% naturally derived* eye creme that helps reduce the appearance of under-eye circles and brighten the look of skin around the eyes
EYE CARE		<b>Tulasāra</b> ™ Brightening Sleeping Eye Masque	97% naturally derived, ultra-rich, creme eye masque that helps support the skin's natural overnight repair process, helping skin look more lifted, firm, bright, even andless puffy over time
		Botanical Kinetics™ All-Sensitive™ Lotion	Gentle, aroma-neutral, dermatologist-tested moisturizer that hydrates and conditions sensitive skin
		<b>Botanical Kinetics</b> ™ Hydrating Lotion	Quick-absorbing lotion for all skin types that replenishes moisture, promoting soft, supple skin
	200	<b>Botanical Kinetics</b> ™ Oil Control Lotion	95% naturally derived, lightweight lotion that instantly absorbs surface oils and hydrates skin
MOISTURIZERS	and the second s	<b>Botanical Kinetics</b> ™ Hydrating Water Gel Creme	Lightweight, fast-absorbing moisturizer that instantly cools and hydrates skin and helps boost healthy skin hydration levels for 24 hours; visibly plumps skin to help minimize the appearance of fine, dry lines; and calms and soothes skin while reducing visible redness
	DELIN TO THE PARTY OF THE PARTY	<b>Botanical Kinetics</b> ™ Intense Hydrating Soft Creme	97% naturally derived, lightweight creme for all skin types that instantly increases moisture and retains it all day
	metal me	<b>Botanical Kinetics</b> ™ Intense Hydrating Rich Creme	97% naturally derived, rich creme for dry to very dry skin types that instantly increases moisture and retains it all day
		<b>Tulasāra</b> ™ Renewing Radiance Creme	Powerful, 97% naturally derived* creme that instantly brightens skin; smooths fine, dry lines; and strengthens the skin's defenses before starting the day
		<b>Tulasāra</b> ™ Firming Sleeping Masque	97% naturally derived, ultra-rich, creme masque that helps support the skin's natural overnight repair process, helping skin look more lifted, firm, bright and even over time
SPF PROTECTION	200 200 200 200 200	Daily Light Guard <sup>™</sup> Defense Fluid Broad Spectrum SPF 30	Lightweight, daily-use defense fluid that helps protect skin from UVA and UVB rays and free-radical damage caused by the environment, including pollutants
MASQUES	V	<b>Botanical Kinetics</b> ™ Deep Cleansing Clay Masque	Cool, aromatic, clay masque that absorbs excess oils and draws impurities from skin, leaving it clarified, conditioned and refined
MASQUES		Botanical Kinetics™ Intense Hydrating Masque	Oil-free masque that hydrates skin and provides cool, soothing relief from dryness
MEN'S	2	<b>Aveda Men Pure-Formance</b> ™ Shave Cream	Moisturizing shave cream that preps skin for a close, comfortable shave, helping protect it from irritation and razor burn
SHAVE CARE		<b>Aveda Men Pure-formance</b> ™ Dual Action Aftershave	High-performance, 2-in-1 moisturizer and aftershave that instantly soothes freshly shaved skin

\*From plants, non-petroleum minerals or water, using ISO standard.