CLINIQUE Heroes | Build the Basket Top rated, best-selling & most loved by clients. Heroes @ Clinique are the key products that inspire consumer love and enhance brand equity. Learn more about our Clinique Heroes below.

| CL               | IN NIQUE Heroes  | s Build th   | le Basket inspire consumer lo  | ve and enhance brand equity  | y. Learn more about our Clinic  | lue Heroes below.  |
|------------------|--|--|--|--|---|--|
|                  | Product  | Benefits/Claim   | s  | Build the Basket   |   | Hero in Action/<br>Testimonials  |
|                  | TAKE THE DAY OFF THE CLEANSING BALM  TAKE THE DAY OFF THE CLEANSING BALM | Removes<br>Makeup  | Our #1 makeup remover in a silky balm formula that gently dissolves makeup. Cleans thoroughly, rinses completely.  Formulated with Japanese Charcoal, it also detoxifies pores from excess oil, leaving skin clear and deeply cleansed.  Over 95% removal of face makeup, sunscreen and pollutants.*   | CLARIFYING LOTION*   | CINQUE OF STATE OF ST  |  |
| -                | CHARCOAL CLEANSING BALM  | Exfoliates   | and carbon powder.  Gentle liquid exfoliator sweeps away   |  |   |  |
| Prep             | ONIQUE   | Preps  | dulling flakes, excess oil. Preps skin for moisturizer. Helps improve skin's texture so it is softer, smoother and more radiant by regulating skin's natural cell renewal process.   | CLINQUE  The first and the second sec | CINCUE THE THE PROPERTY OF T  |  |
|                  | CLARIFYING LOTION<br>TWICE A DAY EXFOLIATOR*                             |  |  | ALL ABOUT CLEAN™<br>LIQUID FACIAL SOAP*  | DRAMATICALLY DIFFERENT™<br>MOISTURIZING LOTION+*  |  |
|                  | DRAMATICALLY DIFFERENT   | Hydrates  <br>Strengthens  | Clinique's bestselling face moisturizer. Dermatologist-developed formula helps strengthen skin's moisture barrier by 34% in 4 hours.  Dermatologist-developed oil-free face moisturizer balances and refreshes oilier skin types. Provides 8 hours of  | CUNIQUE  of ace date  of ace da | GINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE<br>TINCE |  |
|                  | MOISTURIZING LOTION+ DRAMATICALLY DIFFERENT™                             | _  | oil-free hydration.  | ALL ABOUT CLEAN™<br>LIQUID FACIAL SOAP*  | CLARIFYING LOTION*  |  |
|                  | MOISTURIZING GEL   | Hydrates   | Our refreshing fan-favorite hydrator.  |  |   |  |
| Hydrate & Glow   | MOISTURE SURGETM 100H AUTO-REPLENISHING HYDRATOR                         | Soothes  | Lightweight, oil-free gel-cream penetrates deep, lasts 100 hours.  After one use: 174% immediate boost in moisture   | MOISTURE SURGE TH<br>SPF 28 SHEER HYDRATOR   | ALL ABOUT EYES™**   |  |
| Eye Care         | ALL ABOUT EYES™  ALL ABOUT EYES™ RICH                                    | Hydrates +<br>Depuffs  | Lightweight, refreshing eye cream hydrates, brightens and reduces the look of puffiness, and helps minimize under eye circles.  Moisture-rich eye cream soothes, de-puffs and diminishes the look of undereye circles, shadows, fine lines.  | HIGH IMPACT HIGH-FI™ FULL VOLUME MASCARA   | TAKE THE DAY OFF THE FOR LIPS, LASHES & LIPS  | "This product is great for reducing puffiness under eyes and the gel formula feels great when applying the product."  —Aman Clinique.com |
| Lift/Firm/Smooth | CLINIQUE SMART CLINICAL REPAIR™ WRINKLE CORRECTING SERUM                 | Repairs  <br>Resurfaces  <br>Replumps                                      | Laser-focus clinical serum targets a full range of lines and wrinkles, attacking from multiple angles.  As effective as one laser treatment on the look of lines and wrinkles, after 16 weeks.*  'In a clinical study after 16 week, women who had one laser treatment showed the same improvement in the overall look of lines and wrinkles as those who used Smart Sarum twice daily. Laser used: microablative, deka dot SmartSkin CO2 <sup>TM</sup> (Cynosure, Westford, MA) with CO2 fractional tech. | CLINIQUE SMART CLINICAL REPAIR™ WRINKLE CORRECTING EVE CREAM   | CLINIQUE SMART CLINICAL REPAIR™ LIFTING FACE + NECK CREAM   |  |
|                  | CLINIQUE SMART CLINIQUE SMART CLINICAL REPAIR™ WRINKLE CORRECTING CREAM  | Strengthens  <br>Smooths  <br>Hydrates<br>Lifts  <br>Smooths  <br>Hydrates | Wrinkle-fighting cream helps strengthen and nourish for smoother, younger-looking skin.  Clinically proven to visibly lift skin on face and neck, visibly reduce lines and wrinkles, and smooth neck crepiness.  | I GRAN   | CINCUE with final   |  |

WRINKLE CORRECTING CREAM

CLINIQUE SMART

CLINICAL REPAIR™

LIFTING FACE + NECK CREAM

100% show a more lifted-looking

\*Clinical testing on 36 women after using the product for 12 weeks.

face and neck.\*

CLINIQUE SMART

CLINICAL REPAIR™

WRINKLE CORRECTING

SERUM

CLINIQUE SMART

CLINICAL REPAIR™

BROAD SPECTRUM SPF 30

WRINKLE CORRECTING CREAM

COLOGNE SPRAY

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|                     | Product   | Benefits/Clain  | ns  | Build the Basket   |  | Hero in Action/<br>Testimonials   |
|---------------------|---|---|---|--|--|---|
| Even Tone & Perfect | CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCIA<br>CLANCI | Evens<br>Skin Tone  | Powerful brightening serum helps visibly correct discoloration, including acne marks.  See a 39% visible reduction in dark spots.*  'Clinical testing on 52 women after using Even Better Clinical Serum.   | CLINIQUE   | GINGE<br>CON Dates   | "It cleared up dark<br>spots on my face<br>and drastically<br>reduced lines<br>around my nose."<br>—KC,<br>Clinique.com                               |
|                     | EVEN BETTER CLINICAL™<br>DARK SPOT SERUM  |   | twice daily for 12 weeks.   | EVEN BETTER CLINICAL <sup>TM</sup> BRIGHTENING MOISTURIZER   | EVEN BETTER™ MAKEUP<br>SPF 15  | ·   |
|                     | EVEN BETTER <sup>TM</sup> MAKEUP<br>SPF 15  | Coverage:<br>Medium<br>Finish:<br>Natural                             | Dermatologist-developed foundation visibly reduces dark spots in 12 weeks with 24H wear.  90% say skin feels comfortable all day.*  'Consumer testing on 546 women after using product for 2 weeks.   | CLINQUE (1) CONTROL OF THE CONTROL   | CLARIFYING LOTION*   |   |
|                     | EVEN BETTER CLINICAL™ SERUM FOUNDATION SPF 25   | Coverage:<br>Full<br>Finish:<br>Matte                                 | Correct, plump & smooth with 3 serum technologies.  In as little as 8 weeks, skin appears more even toned, radiant and smoother even after makeup is removed.   | CLINQUE OF THE STATE OF THE STA | TAKE THE DAY OFF THE CLEANSING BALM  |   |
| S                   | HIGH IMPACT™ MASCARA  | Volume  <br>Definition<br>Instant<br>Full Volume                      | Lusher, plusher, bolder lashes for the most dramatic look.  51% more volume, instantly.  Ultra-pigmented, fiber-infused, nourishing mascara gives lashes amp'd-up volume for the fullest lashes.  230% more volume, instantly.*   |  | CINCUL  Garden Star Mary  Grant Star Mar |   |
| Favorites           | HIGH IMPACT HIGH-FI™<br>FULL VOLUME MASCARA   | _   | *Clinical testing on 31 women.  | ALMOST LIPSTICK<br>BLACK HONEY   | TAKE THE DAY OFF™<br>FOR LIPS, LASHES & LIPS   |   |
| Color Fav           | ALMOST LIPSTICK<br>BLACK HONEY  | Universal<br>Shade  | Not quite lipstick, not quite gloss— its emollient texture is more like a balm you can easily layer.  Transparent pigments merge with one's natural lip tone to create a chameleon-like effect that flatters all skin tones; yet looks unique on each person who wears it.  Clinique's #1 Lipstick!                       | HIGH IMPACT<br>HIGH-FI™<br>FULL VOLUME MASCARA   | TAKE THE DAY OFF™ FOR LIPS, LASHES & LIPS  |   |
| Fragrance           | CLINIQUE HAPPY™ PERFUME SPRAY   | A hint of<br>citrus<br>A wealth of<br>flowers<br>A mix of<br>emotions | Our best-selling women's fragrance. Every citrus-bright, floral-fresh note holds the promise of a happy day.  97% of people feel happy when they smell Happy.*  'Cinque commissioned a third party neurosensory study to capture the conscious and subconscious emotional responses of women who were drawn to the scent. | clinique happy  CLINIQUE HAPPY™  BODY CREAM  | ALMOST LIPSTICK<br>BLACK HONEY   | "This is my all-time<br>favorite perfume.<br>It smells fresh and<br>isn't too strong.<br>Something you<br>can use daily!"<br>— Monsku<br>Clinique.com |
|                     | CLINIQUE HAPPY™ FOR MEN   | Cool<br>Crisp<br>A hint of<br>citrus                                  | A refreshing scent for men.<br>Wear it and be happy.  | CINIQUE FOR MEN  | CISODE FORMS  MOISTURIZING LOTION  | "Crisp, fresh, and invigorating! A burst of bright citrus blended with a cool, oceangoing vibe. My favorite for many years"  —Tennis Guy Clinique.com |

FACE SCRUB

MOISTURIZING LOTION

Clinique.com