

ESTÉE LAUDER

SPRING 2024

SUGGESTED RETAIL PRICE LIST

SKINCARE

ADVANCED NIGHT	
Cleansing Balm with Lipid Rich Oil-Infusion 2.2oz	\$48
Cleansing Gelée with 15 Amino Acids 1.0oz	\$12
Cleansing Gelée with 15 Amino Acids 3.4oz	\$33
ADVANCED NIGHT REPAIR	
Synchronized Multi-Recovery Complex 0.24oz	\$20
Synchronized Multi-Recovery Complex 1.0oz	\$85
Synchronized Multi-Recovery Complex 1.7oz	\$125
Synchronized Multi-Recovery Complex 3.9oz	\$245
Synchronized Multi-Recovery Complex Duo 2x 1.7oz	\$225
Eye Concentrate Matrix Complex 0.17oz	\$28
Eye Concentrate Matrix Complex 0.5oz	\$82
Eye Supercharged Gel-Creme 0.17oz	\$26
Eye Supercharged Gel-Creme 0.5oz	\$72
Rescue Solution with Bifidus Ferment 0.68oz	\$80
Concentrated Recovery PowerFoil Mask, 4 Sheets	\$95
DAYWEAR MULTI-PROTECTION ANTI-OXIDANT	
24H-Moisture Creme SPF 15 N/C 1.7oz	\$62
24H-Moisture Creme SPF 15 Dry 1.7oz	\$62
Matte Gel Creme 1.7oz	\$62
72H-Hydration Sorbet Creme Broad Spectrum SPF 15 1.7oz	\$62
Eye Cooling Anti-Oxidant Moisture GelCreme 0.5oz	\$46
MICRO ESSENCE	
Treatment Lotion with Bio-Ferment 1.0oz	\$21
Treatment Lotion with Bio-Ferment 3.4oz	\$75
Treatment Lotion with Bio-Ferment 6.7oz	\$130
Treatment Lotion with Bio-Ferment 13.5oz	\$210
Treatment Lotion Fresh with Sakura Ferment 1.0oz	\$21
Treatment Lotion Fresh with Sakura Ferment 3.4oz	\$75
Treatment Lotion Fresh with Sakura Ferment 6.7oz	\$130
Treatment Lotion Fresh with Sakura Ferment 13.5oz	\$210
NIGHTWEAR PLUS	
Anti-Oxidant Night Detox Creme 1.7oz	\$66
PERFECTIONIST	
Wrinkle Lifting/Firming Serum [CP+R] 1.7oz	\$128
Wrinkle Lifting/Firming Serum [CP+R] Duo 2 x 1.7oz	\$218
Multi-Zone Wrinkle Concentrate 0.85oz	\$94
Intense Brightening Essence Ampoule with Vitamin C/E + Licorice 1.35 oz	\$124
Multi-Defense UV Fluid SPF 45 1.0oz	\$51
Multi-Defense Aqua Gel SPF 50 1.0oz	\$51
NEW Perfectionist Pro Rapid Brightening Treatment Ferment3 + Vitamin C 1.0oz	\$95
NEW Perfectionist Pro Rapid Brightening Treatment Ferment3 + Vitamin C 1.7oz	\$135
NEW Perfectionist Pro Rapid Brightening Treatment Ferment3 + Vitamin C Duo 2 x 1.7oz	\$225
NEW Perfectionist Pro Rapid Firm + Lift Serum 1.0oz	\$95
NEW Perfectionist Pro Rapid Firm + Lift Serum 1.7oz	\$135
NEW Perfectionist Pro Rapid Firm + Lift Serum Duo 2 x 1.7oz	\$225

Rapid Firm + Lift Treatment Acetyl Hexapeptide-8 0.24oz	\$20
Rapid Firm + Lift Treatment Acetyl Hexapeptide-8 1oz	\$86
Rapid Firm + Lift Treatment Acetyl Hexapeptide-8 1.7oz	\$126
Rapid Firm + Lift Treatment Acetyl Hexapeptide-8 Duo 2 x 1.7oz	\$215
Rapid Renewal Retinol Treatment 1.0oz	\$95
PERFECTLY CLEAN	
Infusion Balancing Essence Lotion Amino Acid + Waterlily 13.5oz	\$46
Multi-Action Creme Cleanser/Moisture Mask 5.0oz	\$32
Multi-Action Foam Cleanser/Purifying Mask 5.0oz	\$32
Multi-Action Toning Lotion/Refiner 6.7oz	\$30
RESILIENCE MULTI-EFFECT TRI-PEPTIDE	
Face and Neck Creme SPF 15, N/C, 1.7oz	\$113
Face and Neck Creme SPF 15, N/C, 2.5oz	\$138
Face and Neck Creme SPF 15, Dry, 1.7oz	\$113
Night Face and Neck Creme 1.7oz	\$113
Night Face and Neck Creme 2.5oz	\$138
Eye Creme 0.5oz	\$78
REVITALIZING SUPREME+	
Bright Power Soft Creme 0.5oz	\$29
Bright Power Soft Creme 1.7oz	\$120
Bright Power Soft Creme Refill 1.7oz	\$98
Bright Power Soft Milky Lotion 3.4 oz	\$100
NEW Revitalizing Supreme+ Youth Power Creme SPF 25 1.7oz	\$120
NEW Revitalizing Supreme+ Youth Power Creme SPF 25 2.5oz	\$140
Night Intensive Restorative Creme 1.7oz	\$120
Youth Power Eye Balm 0.5oz	\$76
Youth Power Creme 0.5oz	\$29
Youth Power Creme 1.0oz	\$70
Youth Power Creme 1.7oz	\$120
Youth Power Creme Refill 1.7oz	\$98
Youth Power Creme 2.5oz	\$140
Youth Power Creme Refill 2.5oz	\$120
Youth Power Soft Milky Lotion 3.4 oz	\$100
SOFT CLEAN	
Foaming Cleanser 4.2oz	\$29
Infusion Hydrating Essence Lotion Amino Acid + Waterlily 13.5oz	\$46

RE-NUTRIV SKINCARE

Hydrating Foam Cleanser 4.2oz	\$78
Intensive Smoothing Hand Creme 3.4oz	\$78
CLASSIC RE-NUTRIV	
Creme 1.7oz	\$125
Lightweight Creme 1.7oz	\$125
Softening Lotion 8.4oz	\$76
ULTIMATE DIAMOND	
Sculpted Transformation Creme 0.5oz	\$135
Sculpted Transformation Creme 1.7oz	\$435
Transformative Energy Creme Rich 1.7oz	\$435
Transformative Eye Serum 0.5oz	\$195
Transformative Energy Eye Creme 0.5oz	\$295
Ultimate Facial Massager	\$175
ULTIMATE DIAMOND TRANSFORMATIVE BRILLIANCE	
Serum 1.0oz	\$330
Serum Refill 1.0 oz	\$285
NEW Soft Creme 1.0 oz	\$225
NEW Soft Creme 1.7 oz	\$350
NEW Soft Creme Refill 1.7 oz	\$295

ULTIMATE LIFT AGE-CORRECTING	
Creme 1.7oz	\$330
ULTIMATE LIFT REGENERATING YOUTH	
Creme 1.7 oz	\$330
Creme Rich 1.7oz	\$330
Serum 1.0oz	\$330
Treatment Lotion 6.7oz	\$140
Eye Creme 0.5oz	\$178
Eye Creme Rich 0.5oz	\$178
Emulsion 2.5oz	\$305

RE-NUTRIV MAKEUP

Ultra Radiance Liquid Makeup SPF 20	\$135
NEW Diamond Serum LipColor Satin	\$100

MAKEUP EYE

BROW	
Stay-in-Place Brow Gel	\$27
BrowPerfect 3D All-In-One Styler	\$32
EYE SHADOW	
Double Wear EyeShadow Base	\$28
PURE COLOR ENVY	
Luxe Eyeshadow Quad	\$60
Luxe Eyeshadow Quad Refills	\$46
EYELINER	
DOUBLE WEAR	
24-HR Waterproof Gel Eye Pencil	\$32
Infinite Waterproof Eyeliner	\$32
Little Black Liner	\$36
Smoke and Brighten Kajal Eyeliner Duo	\$34

MASCARA	
Double Wear Zero-Smudge Lengthening Mascara	\$33
Little Black Primer	\$27

SUMPTUOUS	
Extreme Lash Multiplying Volume Mascara .09oz	\$14
Extreme Lash Multiplying Volume Mascara	\$33
Extreme Lash Multiplying Volume Waterproof Mascara	\$33

TURBO LASH	
High Powered Volume + Length Mascara	\$35
High Powered Volume + Length Mascara Mini	\$16
Night Revitalizing Serum Lash + Brow	\$49

MAKEUP FACE

BLUSH	
PURE COLOR ENVY	
Sculpting Blush	\$42
Sculpting Blush Refills	\$30
BRONZER/HIGHLIGHTER	
BRONZE GODDESS	
Powder Bronzer	\$53
Matte & Glow Bronzing Trio	\$53
Healthy Glow Bronzer	\$50
Highlighting Powder Gelée	\$50

CONCEALER	
DOUBLE WEAR	
Stay-in-Place Flawless Wear Concealer	\$32

FUTURIST	
Futurist Soft Touch Brightening Concealer	\$36

FOUNDATION	
DOUBLE WEAR	
Sheer Long-Wear Makeup SPF 19	\$52
Maximum Cover Camouflage Makeup SPF 15	\$52
Stay-in-Place Makeup	\$52
Stay-in-Place Matte Powder Foundation	\$52
Stay-in-Place Matte Powder Foundation Refill	\$37
Double Wear Stay-in-Place Makeup Pump	\$13

FUTURIST	
Hydra Rescue Moisturizing Makeup SPF 45	\$54
SkinTint Serum with Botanical Oil Infusion SPF 20	\$55

MAKEUP FACE

LOOSE/PRESSED POWDERS	
Double Wear Sheer Flattery Loose Powder	\$52
PRIMERS	
Futurist Aqua Brilliance Watery Glow Primer 0.5oz	\$18
Futurist Aqua Brilliance Watery Glow Primer 1.35oz	\$45
Futurist Peptide-Power Serum Primer	\$54
NEW Double Wear Smooth & Blur Primer	\$45
MIST	
Set + Refresh Perfecting Makeup Mist 3.9oz	\$40

MAKEUP LIP

LIP PENCIL	
Double Wear 24H Stay-in-Place Lip Liner	\$30
LIPSTICK	
PURE COLOR	
Creme Lipstick	\$38
Hi-Lustre Lipstick	\$38
Matte Lipstick	\$38
Matte + Creme Lipstick Refills.....	\$29

MAKEUP LIP

LIPSTICK	
PURE COLOR ENVY LIP CARE	
Color Replenish Lip Balm	\$38
Lip Repair Potion	\$38
Lip Volumizer	\$38
Nighttime Rescue Lip Oil Serum	\$38
PURE COLOR	
Revitalizing Crystal Balms	\$38
Whipped Matte Lip Color	\$38
PURE COLOR EXPLICIT	
Slick Shine Lipstick	\$40

MAKEUP TOOLS

Sharpener	\$10
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MAKEUP REMOVERS

TAKE IT AWAY	
Gentle Eye Makeup Remover 3.4oz	\$26
Take it Away Makeup Remover Lotion 6.7oz	\$37

FRAGRANCE

KNOWING	
Eau de Parfum Spray 2.5oz	\$108
MODERN MUSE	
Eau de Parfum Spray 1.7oz	\$108
PRIVATE COLLECTION*	
Eau de Parfum Spray 1.7oz	\$78
PRIVATE COLLECTION TUBEROSE GARDENIA*	
Eau de Parfum Spray 2.5oz	\$198
WHITE LINEN	
Parfum Spray 2oz	\$78
YOUTH-DEW	
Eau de Parfum Spray 1.8oz (heritage blue bottle)	\$44
Eau de Parfum Spray 2.25oz	\$48
Bath Oil 2oz	\$47
Body Satinée 5oz	\$42
Dusting Powder Box 7oz	\$44
Perfumed Body Creme 7.5oz	\$44
Roll-On Anti-Perspirant Deodorant 2.5oz	\$24

FOR MEN	
LAUDER FOR MEN	
Cologne Spray 3.4oz	\$78
PLEASURES FOR MEN	
Cologne Spray 3.4oz	\$86

AERIN	
PREMIER FRAGRANCES	
Ambrette de Noir Parfum 1.7oz	\$275
Limone di Sicilia Parfum 1.7oz	\$275
Tuberose le Jour Parfum 1.7oz	\$275
Tuberose le Soir Parfum 1.7oz	\$275
FRAGRANCE COLLECTION	
Amber Musk EDP 1.7oz	\$150
Amber Musk EDP 3.4oz	\$210
Amber Musk Body Cream 5oz	\$65
Amber Musk EDP Travel Spray 0.24oz	\$35
Cedar Violet EDP 1.7oz	\$145
Cedar Violet EDP 3.4oz	\$200
Cedar Violet Travel Spray EDP 0.24oz	\$35
Fleur de Peony EDP 1.7oz	\$145
Fleur de Peony EDP 3.4oz	\$200
Fleur de Peony Body Cream 5oz	\$65
Hibiscus Palm EDP 1.7oz	\$145
Hibiscus Palm EDP 3.4oz	\$200
Hibiscus Palm EDP Travel Spray 0.24oz	\$35
Ikat Jasmine EDP 1.7oz	\$145
Ikat Jasmine EDP 3.4oz	\$200
Ikat Jasmine Body Cream 5oz	\$65
Ikat Jasmine EDP Travel Spray 0.24oz	\$35
Lilac Path EDP 1.7oz	\$145
Lilac Path EDP 3.4oz	\$200
Lilac Path Body Cream 5oz	\$65
Mediterranean Honeysuckle EDP 1.7oz	\$145

FRAGRANCE

BEAUTIFUL MAGNOLIA	
Hand Creme 1.0oz	\$22
NEW Eau de Parfum Travel Spray 0.34oz	\$30
Eau de Parfum Spray 1.0oz	\$85
Eau de Parfum Spray 1.7oz	\$108
Eau de Parfum Spray 3.4oz	\$146
BEAUTIFUL MAGNOLIA L'EAU	
Eau de Toilette Spray 0.34oz	\$30
Eau de Toilette Spray 1.7oz	\$100
Eau de Toilette Spray 3.4oz	\$130
BEAUTIFUL MAGNOLIA INTENSE	
Eau de Parfum Spray 1.7oz	\$112
Eau de Parfum Spray 3.4oz	\$148
BEAUTIFUL	
Eau de Parfum Spray 0.5oz	\$38
Eau de Parfum Spray 1.0oz	\$76
Eau de Parfum Spray 2.5oz	\$108
Eau de Parfum Spray 3.4oz	\$119
Eau de Parfum Spray 5oz	\$152
Perfumed Body Lotion 8.4oz	\$66
Perfumed Body Powder 3.5 oz	\$66
BEAUTIFUL BELLE	
Eau de Parfum Spray 1.7oz	\$108

BRONZE GODDESS	
NEW Nuit Eau de Parfum 1.7oz	\$90
NEW Nuit Eau de Parfum 3.4oz	\$110
Eau Fraîche Skinscent 1.7oz	\$79
Eau Fraîche Skinscent 3.4oz	\$94
PLEASURES	
Body Lotion 8.4oz	\$60
Eau de Parfum Spray 0.5oz	\$35
Eau de Parfum Spray 1.7oz	\$80
Eau de Parfum Spray 3.4oz	\$112
PLEASURES INTENSE	
Eau de Parfum Spray 3.4oz	\$102
SENSUOUS	
Eau de Parfum Spray 1.7oz	\$86
HOUSE OF ESTÉE LAUDER	
Aliage Sport Eau de Parfum Spray 1.7oz	\$69
Azuree Eau de Parfum Spray 1.7oz	\$69
Cinnabar Fragrance Spray 1.7oz	\$69
Estée Super Eau de Parfum Spray 1.7oz	\$69
Spellbound Eau de Parfum Spray 1.7oz	\$78
Tuscany per Donna Eau de Parfum Spray 1.7oz	\$69

FRAGRANCE

LUXURY FRAGRANCE

Blushing Sands 3.4oz	\$200
Blushing Sands 1.35oz	\$100
Blushing Sands 0.34oz	\$40
Desert Eden 3.4oz	\$200
Desert Eden 1.35oz	\$100
Desert Eden 0.34oz	\$40
Dream Dusk 3.4oz	\$200
Dream Dusk 1.35oz	\$100
Dream Dusk 0.34oz	\$40
Infinite Sky 3.4oz	\$200
Infinite Sky 1.35oz	\$100
Infinite Sky 0.34oz	\$40
Paradise Moon 3.4oz	\$200
Paradise Moon 1.35oz	\$100
Paradise Moon 0.34oz	\$40
Radiant Mirage 3.4oz	\$200
Radiant Mirage 1.35oz	\$100
Radiant Mirage 0.34oz	\$40

Sensuous Stars 3.4oz	\$200
Sensuous Stars 1.35oz	\$100
Sensuous Stars 0.34oz	\$40
Tender Light 3.4oz	\$200
Tender Light 1.35oz	\$100
Tender Light 0.34oz	\$40
Ultra Rich Hand Creme	\$50

ULTRA LUXURY COLLECTION

NEW Azuree Legacy 3.4oz	\$280
NEW White Linen Legacy 3.4oz	\$280
NEW Knowing Legacy 3.4oz	\$280
NEW Estée Legacy 3.4oz	\$280
NEW Private Collection 3.4oz	\$280

LINE TESTERS & TRENDING
NOW LAUNCH UNITS/
IN CASE PROPS

SERUM S.R.P. PER OUNCE

ANR Synchronized Multi-Recovery Complex 1.0oz	\$85
ANR Synchronized Multi-Recovery Complex 1.7oz	\$73.53
ANR Synchronized Multi-Recovery Complex 3.9oz	\$62.82
ANR Synchronized Multi-Recovery Complex Duo 2x1.7oz	\$66.18
Perfectionist [CP+R] 1.7oz	\$75.29
Perfectionist [CP+R] Duo 2 x 1.7oz	\$64.12
NEW Perfectionist Pro Rapid Brightening Treatment Ferment3 + Vitamin C 1.0oz	\$95
NEW Perfectionist Pro Rapid Brightening Treatment Ferment3 + Vitamin C	\$79.41

NEW Perfectionist Pro Rapid Brightening Treatment Ferment3 + Vitamin C Duo 2 x 1.7oz	\$66.18
NEW Perfectionist Pro Rapid Firm + Lift Serum 1.0oz	\$95
NEW Perfectionist Pro Rapid Firm + Lift Serum 1.7oz	\$79.41
NEW Perfectionist Pro Rapid Firm + Lift Serum Duo 2 x 1.7oz	\$66.18
Re-Nutriv Ultimate Diamond Brilliance Serum 1.0oz	\$330
Re-Nutriv Ultimate Lift Regenerating Youth Serum 1.0oz	\$330